wherever you are
there will be a cloud to tell you

www.ecnetwolke.com

AVAILABLE

DVD

ON DISC

ON CLOUD

my sales

**Full-Fledged Accounts Receivable
Total Solution Software**

wolke

CERTIFIED FOR
Windows
Server®2008 R2

Windows
Server 2012
Certified

powered by
nclink

full control of cycle with

your trading mysales

wolke is incredibly flexible due to its numerous features

What is mysales?

my**sales** is one of the software module offered by **wolke business suite**, which covers your complete trading cycle from managing multi-currency quotations, customer orders, delivery of goods, invoicing customer against delivery or direct invoicing and ensuring collections are recorded and settlements are updated.

Functionalities:

- **Quotation Management**
- **Order Management**
- **Delivery Management**
- **Invoice Management (Direct / against Delivery)**
- **Settlement & Collection Management**
- **Cash Memo Management**
- **Customer Relationship Management (CRM)**
- **Sales Reporting & Inquiry Management**

In addition there are many other business solutions of **wolke business suite** that can be incorporated with my**sales** as an optional add-on:

- my**account**
- my**assets**
- my**time**
- my**purchase**
- my**staff**

What does mysales have to offer?

- Available on two platforms: browser-based Intranet/ Internet or cloud computing.

- Online real-time posting, resulting in online real-time financial reporting.

- Bilingual capability: Arabic/English, you log into the system with the language of your choice.

- Extensive MIS reporting (in both languages).

- Document printout option upon any task performed.

- Multi-level access to the system and powerful centralized security control.

What does mysales use?

- Browser interface (totally thin client) for Intranet and Internet use; for easy installation and access from anywhere and anytime, totally user-friendly.

- MS express database for reliability, security, ease of use, easy upgrade to MS SQL, powerful data search and other system interfaces.

- RDBMS technology for the highest level of data integration, safety and genuine on-line real-time processing allowing for an immediate control of the company's activities.

- MS Asp.Net & C# as development tools for highest reliability, security & efficiency.

FUNCTIONALITIES

mysales covers the full sales cycle starting from quotations till payments, and/or direct sales as cash memos. It has a built-in workflow process and a full limit-authorization control. Discount limits can be controlled; by customer, by item, by salesman or the combination of all. Inventory is directly updated upon any task or any operation made.

Quotations Management

mysales allows unlimited quotations to be processed for each customer. General quotations can also be produced. Inventory items and service items can be added in one quotation. Inventory items can be reserved against a quotation and auto cancellation of quotation upon quotation expiry is possible.

Orders Management

Orders can be taken directly to **my**sales. It also allows converting many quotations into one order. Inventory items can be reserved against an order. Advance payments can be booked for an order.

Delivery Management

Deliveries can be processed against cash memos or against an order. Auto generation of deliveries can be done based on expected delivery date. Auto invoicing is possible along with delivery if the customer setup is auto invoicing. Inventory control and availability are linked to production of the deliveries.

FUNCTIONALITIES

Invoicing Management (Direct/ Against Delivery)

my**sales** has three types of invoicing: general, against service and against delivery. It allows discounts and has full security limits control, i.e. by salesman, by item or by combination of all.

Settlement & Collection Management

my**sales** has two types of settlement for an invoice. These types are Receipt or Debit Note. The receipt has two types: general or against invoice.

Cash Memo Management

my**sales** has a module for direct cash sales. Items can be directly supplied or delivered by a delivery note on a later date. The cash memo can be against inventory items or service items.

- ✿ **Manages all the purchases and payment functionalities**
- ✿ **Multi-currencies payable**
- ✿ **Unlimited workflow levels and user authorization limits**
- ✿ **Linked to the budget at all levels i.e. account profit center level, cost centre level or the combination of all**
- ✿ **Original Document Management**
- ✿ **Exchange with Microsoft Excel and word**

MAIN FEATURES

my**sales** is a full-fledged Electronic Enterprise Resource Planning Management software that covers all aspects of trading organizations. It is a multi-Company, multi-Branch and multi-Location system. It has unlimited segments of inventory, unlimited segments of stores, locations, and shelves.

my**sales** is a multi-currency software on the commitment level and the settlement level. It has in-built limit authorization and workflow approval processes. The drill down facilities are incorporated and the inquiries and the reporting capability ease the job, and give a competitive edge to the organization.

Customers' Profile Management

The system has a full-fledged customer profile and sub-ledger that can be accessed internally through the Intra-net, or externally customer the Internet. Emails, document management and many other features to control and manage your vendors are incorporated. my**sales** makes your vendor a part of your own organization.

REPORTING & INQUIRIES

In my**sales** many financial, management and statistical report and inquiries can be printed or viewed. All the reports and inquiries have a parameterized window where the user can pass the required parameters to produce the result of his/her choice.

Data Retrieval

my**sales** powerful inquiry and report generation features provide an effective tool for your sales management and data analysis. Several inquiry features are available in order to retrieve all the information needed for efficient sales management, such as drill-down orders for a thorough search by quotation or order ID, receipts inquiry in order to have an overview of all payments received, an aging drill-down in order to see all amounts due from debtors, by profit center and by debtor drilling down to individual invoice details, GL account inquiry to view selected accounting entries generated by transactions in the Trading module, and inventory movements inquiry to look at all inventory movements by item. In addition, all tables provide filtering and sorting facilities.

Bahrain

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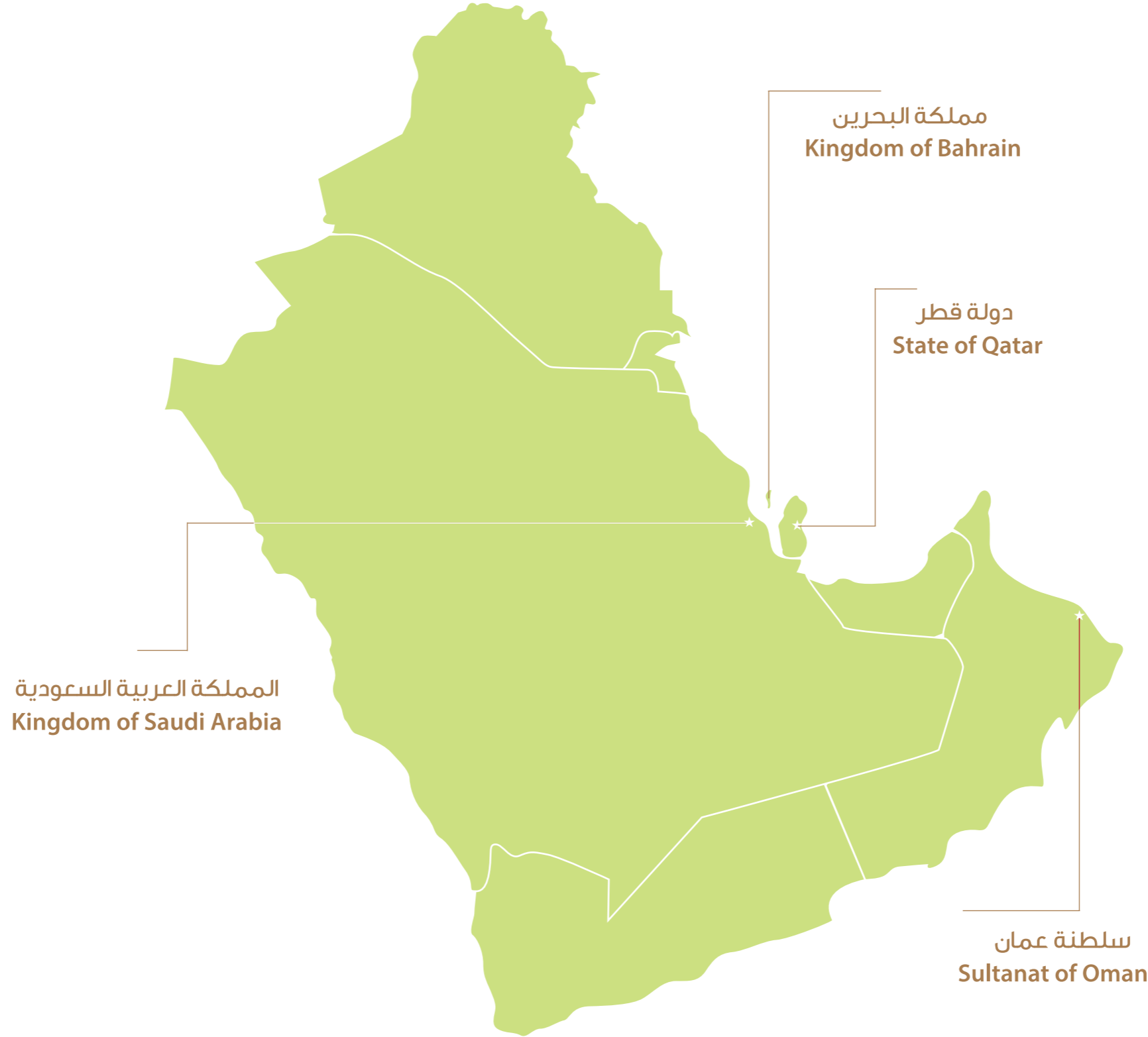Tel. +973 17 297227
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دولة قطر
State of Qatar

المملكة العربية السعودية
Kingdom of Saudi Arabia

سلطنة عمان
Sultanat of Oman

البحرين

ص.ب.٢٩٤٩
المنامة، مملكة البحرين
ت. ١٧٢٩٧ ٧٢٢٧ ٩٧٣+
ف. ١٧٢٩ ٧٣٣٧ ٩٧٣+

قطر

ص.ب. ٣١١٢٢
الدوحة، دولة قطر
ت. ٤٤٩١ ٣٢٣٢ ٩٧٤+
ف. ٤٤٩١ ٣٢٣١ ٩٧٤+

المملكة العربية السعودية

ص.ب. ٣٦٧٤
الخبر، المملكة العربية السعودية
ت. ٣٨٨٩ ٠٠٢٢ ٩٦٦+
ف. ٣٨٨٩ ٨٢٨٥ ٩٦٦+

سلطنة عمان

ص.ب.١٨٠١
مسقط، سلطنة عمان
ت. ٢٤٤٧ ٢٢٢٣/٤ ٩٦٨+
ف. ٢٤٤٨ ١٨٦٧ ٩٦٨+